

August 26, 2015

Attention: Casey Danner/IT Mgr. & John Riley/Evidence Technician

Prescott Valley Police Dept.  
7501 E. Civic Circle, Prescott Valley, AZ

### Evidence Room New IP Cameras & CCTV Server Upgrade Project

#### I. Evidence Room New IP Cameras

Netsian Technologies Group proposes to furnish eight new Axis IP Cameras for the Evidence Room in the above referenced facility, per onsite visit and customer instructions. See the bill of materials below for items included in this proposal:

#### Netsian to provide and install:

- (6) AXIS P3214-V, (1MP) Day/night fixed dome. (Located in evidence room/garage bay)
- (1) AXIS M3004-V, (1 MP) Ultra-compact, indoor fixed mini dome cameras. (Located in evidence entry area)
- (1) AXIS M3007-PV, Compact, indoor fixed mini dome with dust- and vandal-resistant casing, offering 360°/180° panoramic views as well as quad and digital PTZ views. (located in reefer room)
- (8) EXACQVISION Single IP Camera Licenses w/ (1) year support.
- (1) Cisco Small Business SG300-10P - switch - 10 ports - managed - rack-mountable, 8 x 10/100/1000 (PoE) + 2 x combo Gigabit SFP located in south IDF room in existing rack space.
- All low voltage cabling/conduit associated with above scope of work.

#### INCLUSIONS:

##### A. Programming

- Provide programming labor for a completely operational system per the above scope of work (additional troubleshooting, programming, software or hardware upgrades or repair of existing equipment is not included unless specifically identified)

##### B. Installation

- Provide installation material and labor for a completely functional system per the above scope of work.
- All cabling in concealed and accessible areas to be plenum rated cabling installed without a raceway.

##### C. Clarifications

- One year warranty on all material and labor
- Proposal is valid for a period of 90 days

#### EXCLUSIONS:

- 120VAC or higher voltage.
- All outdoor conduit raceway and stub-ups.
- Core drilling, X-rays.
- Bond and Permit Fees.
- Existing CCTV System and peripherals.
- Roof Penetrations/ Firewall Penetrations.

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- Painting or patching.
- Expedited material orders.
- Any scope/material changes.
- This work is to be performed simultaneously for work quoted for "CCTV Server Upgrades", (to avoid additional travel/trip charges).

Netsian will perform the above work for the sum of:

**\$ 13,067.00**  
**(Excluding Taxes)**

### II. CCTV Server Upgrade/Expansion

Netsian Technologies Group proposes to furnish and install eight new 6 TB hard drives, as a new Raid 5 array, into existing blank slots in the customer's existing SuperMicro 16 channel server/frame,. Netsian will copy/transfer the customer's existing 3 months' worth of stored video files onto the new hard drives. The remaining 2 TB drives Raid 5 array will then be available for other uses. No equipment/devices other than those shown on the following bill of materials are included in this proposal.

Manuf.	Type	Model No.	Description	Qty
Seagate	PC Hard Drives	HD1535	6 TB hard drives to fit SuperMicro 16 channel server frame	8
In-House	Programming	Programming	IT configuration of 8 new drives into a RAID 5 array	1
In-House	Programming	Programming	Copy/Transfer of existing 3 months of video files to new RAID 5 array	1

ONE YEAR parts and labor warranty will be provided for all new equipment and devices. Warranty service will be provided at no charge during normal business hours. In-Service training will be provided as a minimum half hour of training at the customer's facility.

#### Inclusions and Exclusions:

Applicable Taxes .....	<input type="checkbox"/> Included.....	<input checked="" type="checkbox"/> Excluded
Engineering & Shop Drawings .....	<input type="checkbox"/> Included.....	<input checked="" type="checkbox"/> Excluded
Operation Manuals .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Permit .....	<input type="checkbox"/> Included .....	<input checked="" type="checkbox"/> Excluded
Provision of Electrical back boxes .....	<input type="checkbox"/> Included.....	<input checked="" type="checkbox"/> Excluded
Provision of 120 vac, raceways and box outlets .....	<input type="checkbox"/> Included.....	<input checked="" type="checkbox"/> Excluded
Installation of new LAN cabling drops .....	<input type="checkbox"/> Included.....	<input checked="" type="checkbox"/> Excluded
Installation of wire and cable (new devices only).....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Warranty on new wire and cable .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Termination of head-end equipment .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Termination of system devices .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Training at Final.....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Warranty on new parts for one (1) year from acceptance ...	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Warranty on labor for one (1) year from acceptance .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded
Freight (FOB Jobsite) .....	<input checked="" type="checkbox"/> Included.....	<input type="checkbox"/> Excluded

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Netsian will perform the above work for the sum of: **\$ 6,382.00**  
(Excluding Taxes)

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**Total Project Investment: \$ 19,449.00**  
(Excluding Taxes)

**Additional Clarification and/or Exclusions:**

1. NETSIAN requires a fully executed and signed proposal, purchase order or contract prior to execution of any services and/or labor for this project.

Netsian requires Net 30 days on invoices as work progresses and for equipment in on-site or off-site storage. Invoices will be submitted monthly. NETSIAN employs a Notification Service to fulfill the requirements of Arizona Revised Statutes 33.992.01. This is strictly a vehicle to protect yours' and NETSIAN's lien rights, and is not a reflection on anyone's ability to pay.

**Authorized Representative Signature:** \_\_\_\_\_

Printed Name & Title: \_\_\_\_\_

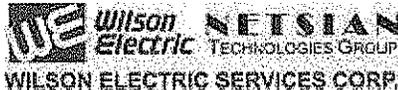
Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Date: \_\_\_\_\_ Purchase Order #: \_\_\_\_\_

Thank you,



Christi Balzarini CPM , Technical Sales  
Employee-Owner  
480-505-6557 office | 602-513-9264 cell

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