



9/02/2015

TOWN OF PRESCOTT VALLEY
7501 E CIVIC CIR
PRESCOTT VLY, AZ 86314-2275

On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

**2015 New Caterpillar 304E2 HYDRAULIC EXCAVATOR
Standard Equipment**

POWERTRAIN

CAT C2.4 Diesel Engine
U.S. EPA Tier 4F (US-A/CNDA)
EU Stage IIIA/Tier 4 Interim
ISO 9249/EEC 80/1269
Rated Net Power 30.0kW/ 40.2hp
Automatic Engine Idle
Automatic Engine Shut-off
Automatic Swing Park Brake
Automatic Two Speed Travel
Fuel and Water Separator

Hydraulic Neutral Lockout System
Literature Holder
Travel Control Pedals with Hand Levers
Washable Floor Mat

OTHER STANDARD EQUIPMENT

1-way and 2-way (combined function)
Accumulator Certification
Auxiliary Hydraulic Lines
Adjustable Auxiliary Relief
Auxiliary Line Quick Disconnects
Caterpillar Corporate "One Key" System
Continuous Flow
Door Locks
Dozer Blade with Float Function
Power on Demand
Hydraulic Oil Cooler
High Definition Hydraulics
Load Sensing/Flow Sharing
Lockable Fuel Cap
Roll Over Protective Structure (ROPS)
(ISO 12117-2)
Swing Boom Design
Swivel Guard
Tie Down Eyes on Track Frame
Tip Over Protective Structure (TOPS)
(ISO 12117)
Tool Storage Area
Top Guard - ISO 10262 (Level 1)
Towing Eye on Base Frame
Work Lights

ELECTRICAL

12 Volt Electrical System
60 Ampere Alternator
650 CCA Maintenance Free Battery
Fuse Box
Ignition Key Start / Stop Switch
Slow Blow Fuse
Warning Horn

OPERATOR ENVIRONMENT

100% Pilot Control Ergonomic Joysticks
Adjustable Arm Rests
Anti-theft System
COMPASS: Complete, Operation,
Maintenance Performance and
Security System
-Multiple Languages
Site Reference System
Cup Holder
Digital Liquid Crystal Monitor

Configured as Follows

Ref #	Description	Price
4608410	304E2	\$61,640
0P0210	PACK, DOMESTIC TRUCK	\$0
0P2266	SHIPPING/STORAGE PROTECTION	\$278
3794690	DRAIN, ECOLOGY	\$81
3977062	LINES, STICK	\$0
3977119	LINES, BOOM	\$0
3977122	CONTROL, PATTERN CHANGER	\$0
4194783	ALARM, TRAVEL	\$0
4194832	BEACON SOCKET	\$56
4287873	SEAT VINYL	\$0
4342092	BELT, SEAT, 3" RETRACTABLE	\$0
4362492	TRACK, RUBBER BELT	\$0
4525618	304E2 HYDRAULIC EXCAVATOR	\$0
4562652	ENGINE T4F, HIGH AMBIENT	\$0
4638031	BLADE, POWER ANGLE	\$0
4639122	STICK PKG LONG W/O 2ND AUX	\$0

City of Tucson / National Intergovernmental Purchasing Alliance Contract #120377

	Caterpillar List Price:	\$62,055.00
City of Tucson Contract #120377	Discount 17.5%:	(\$10,860.00)
	Sale Price:	\$51,195.00
	Empire Discount:	(\$10,517.00)
	Sub Total Price:	\$40,678.00
3 Year 3,000 Hours Powertrain and Hydraulic Extended Warranty:		\$0.00
	Sales Tax @ 8.1%:	\$3,294.92
	Net Total:	\$43,972.92

Thank you for your consideration of this proposal and we look forward to the continued business partnership with **TOWN OF PRESCOTT VALLEY**.

Sincerely,

Dan Allen
Account Manager
928.713.2915

This quote is good for thirty days and prices are subject to change.