

EXHIBIT B - QUALIFICATION SUBMITTAL FORM

Concessionaire Vendor Applicants: An Electronic Microsoft Word version of this Exhibit may be obtained by request per the following Town contact:

Kathy Wise (928) 759-3092 - kwise@pvaz.net

Applicants are required to provide information as requested per this Exhibit form. Failure to complete the form may subject the application to disqualification from the Proposal process. It is understood that this form will grow in size as it is filled in. Applicants are permitted to include attachments as necessary.

CONTACT INFORMATION

SUBJECT	APPLICANT TO FILL IN THIS SECTION
Name(s) of Applicant	RG KEEN
Title(s) of Applicant	
Mailing Address	5860 N. Robert RD PJ
Business Telephone Number	928-775-7500
Cell Telephone Number (if available)	928-848-8878
Fax Telephone Number (if available)	
Email Address (if available)	rjkean21@yahoo.com

1. Provide a summary of utility/mechanical requirements needed onsite to effectively operate if the current layout is unacceptable. Costs to modify shall be borne by the Vendor.
2. Provide a list of equipment that would be provided/installed for the services to be rendered.
3. Provide proposed menu selection that includes product name, size/volume and pricing.
4. References from at least three (3) individuals or organizations familiar with your ability to operate a Concession Stand. The reference list should include the name, address, telephone number(s), email address (if available) and relationship of the reference to your experience.
5. Demonstrated experience in like endeavor.
6. Demonstrate financial capability to secure equipment, supplies, inventory, etc. to setup, operate and manage the concession stand.

EXHIBIT B - QUALIFICATION SUBMITTAL FORM (CONT)

FINANCIAL PROPOSAL

Town selection of a Vendor to operate and manage its Concession Stand in Mountain Valley Park will be based on the highest percentage of gross sales fees to the Town as long as minimal qualifications are met. For Example: Vendor receives \$1000.00 in gross sales for the month of February. Vendor has agreed to a 5% return of gross sales to the Town. Town will receive \$50.00 as payment for said month. In the event that two or more applicants submit the same percent, a descending "Tie-Breaker" system to determine the frontrunner shall be utilized in the order that follows:

1. A non-profit organization registered in the Town of Prescott Valley will be given preference over one that is not.
2. A youth athletic league whose majority of service is provided to the residents of the Town of Prescott Valley will be given preference over an applicant that is not.
3. Authenticated operation of a concession service business measured in length of time. Preference will be given to the applicant with the longest time span. Does not have to be consecutive. A difference of less than one (1) year between applicants shall move the selection process to step 3.
4. Draw numbered tiles from a hat.

Financial proposal in regard to a defined percentage of gross sales fees to the Town. No sliding scales permitted. Specify the percentage in the cell to the right.	<u>25</u> %
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Vendor/Concessionaire:



BY: Signature and Initials of Owner/Officer/Agent

RC Kavan Director
Print Name(s) and Title(s) of Person

